



## media information:

28 July 2003

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### **CAMBRIDGE BROADBAND'S VECTASTAR EQUIPMENT SELECTED BY THREE MAJOR NEW CHINESE 3.5GHZ LICENCE HOLDERS**



**Beijing, China, and Cambridge, UK, 28 July 2003:** China Mobile, China Netcom and China Unicom have each chosen to deploy Cambridge Broadband's VectaStar fixed wireless access equipment. Each of these three operators was recently awarded a number of 3.5GHz fixed wireless access licences in China. The Beijing DG Telecommunications Equipment Co. (DG Telecom), Cambridge Broadband's partner in China, will undertake distribution, sales and support of the VectaStar equipment under its own "DGStar" brand.

Zine Seghier, VP Business Development of Cambridge Broadband, comments: "We are very pleased to be continuing our excellent relationship with DG Telecom and doing business with companies of such calibre as China Mobile, China Netcom and China Unicom. We are the first vendor to announce details of contract awards relating to the most recent round of 3.5GHz licensing in China, and we believe that we have the largest share of this new market."

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DG Telecom has given Cambridge Broadband an order worth \$6 million, following on from the \$2.6 million order announced in April 2003, and equipment deliveries have already commenced. Cambridge Broadband will be delivering more than 80 base stations to DG Telecom in July 2003 alone.

Zhang Wu Zheng, Chief Executive of DG Telecom, comments: "We have been providing our customers with the VectaStar solution for over a year now, and demand remains high. We are continually signing contracts with new customers, as well as serving our existing customers, and we are especially pleased to be recognised as the leading supplier by a number of the new 3.5GHz licence holders."

The VectaStar equipment is already being deployed in both point-to-multipoint and point-to-point configurations, and the new product shipments will be used both for new deployments and in expanding existing networks. DG Telecom is currently the sole authorised distributor of Cambridge Broadband products and technology in China.

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## notes

1. For more information about any of the issues in this press release, please contact Nicky Dibben, Invention Marketing Limited, e-mail [nicky@invention-marketing.co.uk](mailto:nicky@invention-marketing.co.uk), phone +44 (0) 1223 235399.
2. Photograph, caption "A China Unicom building, with Cambridge Broadband's VectaStar equipment installed on the roof", is available electronically, please contact Nicky Dibben (as above).
3. A PDF version of this press release is available, please contact Nicky Dibben (as above).

## About Cambridge Broadband [www.cambridgebroadband.com](http://www.cambridgebroadband.com)

Cambridge Broadband has pioneered the development of carrier-class, point-to-multipoint broadband wireless access equipment for network operators wishing to deploy high-capacity, multi-service networks. The company is focused on delivering high quality multi-service networks with the best price-performance in the 3.5GHz band for license holders worldwide. Cambridge Broadband was formed in January 2000 by an experienced team with a strong record of successful innovation in broadband wireless design.

## About D&G Telecom

PTIC Capitel Group (Beijing Telecommunications Equipment Factory), headquartered in the Electronic Town of Beijing Municipality, is one of the 520 key enterprises in China designated by the State Economic and Trade Commission. Boasting of a long history, the Capitel Group was founded in 1941 and deserves the title of the first communication manufacturing enterprise in China. In 1958 the group began to develop microwave equipment and became the first microwave manufacturer in China. In 1982 the group successfully trial-produced mobile communication products and became the first mobile equipment manufacturer in China. In 1986, the group constructed the first digital microwave circuit in China with solid-state 34 MB/S equipment. Now the group has become one of the largest State-owned high and new technology enterprises engaged in the R&D, production and distribution of communication products.

## About VectaStar 3500

Cambridge Broadband's 3.5GHz VectaStar 3500 system offers the most advanced combination of high bandwidth, high coverage and extended range on the market. It supports multiple carrier-class services simultaneously, each with robust QoS and has a 480Mbps (Megabits per second) base station capacity that can deliver up to 60Mbps full-duplex per customer. The VectaStar has excellent non-line-of-sight capability and self-backhaul at ranges up to 20km, making it a compelling solution for network operators looking to deploy high-capacity multi-service networks.