

VectaStar powers Gateway to African Innovation Prize

Gateway Communications' Enterprise Broadband solution wins Global Telecoms Business Innovation Award

London, UK, 17 June 2009: Leading pan-African service provider Gateway Communications was presented with the prestigious 'Business Innovation' award at the annual [GTB Innovation Awards 2009](#) last night. The awards ceremony, held yesterday evening, was attended by 350 industry leaders from around the world.

Global Telecoms Business is one of the leading trade magazines for the telecoms industry, and its Summit is internationally recognised as one of the most trusted industry events. The GTB Innovation Awards, taking place at the end of the day, are the highlight of the event and are designed to honour innovative projects involving telecoms operators and service providers around the world, in association with their vendors and suppliers.

Gateway Communications received the Wireless Network Infrastructure Innovation award for its AirLink and MetroLink services which deliver secure, high-quality, and reliable broadband connectivity to enterprises in Nigeria and across west Africa using the [Cambridge Broadband Networks](#) VectaStar wireless broadband platform.

Peter Gbedemah, Chief Executive, Gateway Communications explains: "The fast pace of business and demand for connectivity makes West Africa an ideal environment for rolling our high speed wireless services. Access to reliable broadband connectivity is becoming increasingly important in this global marketplace. A wireless platform like VectaStar enables us to deliver more innovative services to our customers, helping to reduce costs and allowing them to concentrate on their core business with confidence and security. Using VectaStar means we can provide Gateway's customers with their own wireless broadband solution for connecting multi-branch enterprise networks."

VectaStar is the most widely deployed point to multipoint (PMP) microwave packet system across Africa, and is already powering enterprise and mobile backhaul networks the length and breadth of the continent. VectaStar meets the varied connectivity challenges of the region by combining a unique combination of the highest throughput PMP architecture, advanced hitless adaptive coding modulation (ACM) capability and intelligent data optimisation, making it the most cost-effective way to build a mobile broadband network and provide wireless broadband.

Graham Peel, CEO, Cambridge Broadband Networks, commented, "Our congratulations to Gateway Communications for this well-deserved award. The synergy of Gateway's innovative edge and our world-leading, scalable platform, VectaStar, has helped make fast and cost-effective wireless broadband accessible across the globe. The solutions that we are developing together are designed to not only meet the requirements of today's world-class operators, but the next generation networks they will build in the future."

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1. A photograph of Cambridge Broadband Networks' VectaStar Next Generation product is available upon request
2. A photograph of Cambridge Broadband Networks' CEO Graham Peel is available on request

About Cambridge Broadband Networks

Cambridge Broadband Networks (www.cbni.com), a member of the Next Generation Mobile Network (NGMN), provides telecommunications operators with carrier-class wireless point-to-multipoint transmission equipment. The company's unique approach to backhaul means that its technology provides operators with a highly compelling business case, reducing backhaul costs by up

to 60%. To date, Cambridge Broadband Networks products have been commercially deployed and technically proven in more than 30 countries, and the company continues to expand into new geographical markets as wireless networks become more widespread throughout the world. Privately-held, Cambridge Broadband Networks has headquarters in Cambridge, UK, with offices in Malaysia and South Africa and manufacturing facilities in China.

About Gateway Communications

Gateway Communications own and operate the largest and most advanced pan-African telecommunications network. Our scale, reach and resources are unparalleled.

Gateway connect over 583 million people in over 40 African countries, working in partnership with the continents leading mobile phone operators.

Our business experts are creating prosperity across Africa by working closely with multinational corporations; in banking and finance, oil and gas, mining and construction, retail and distribution, airlines and other important sectors.

With more than 45 transponders of satellite capacity over Africa we manage more connectivity over the continent than any other operator. And with 24 dedicated teleports, access to multiple SAT-3 and SEACOM landing ports, 17 African offices and 450 local experts, we've got more on the ground support than any other operator.

Gateway is committed to developing long term communications solutions and investing for the long term in the communities where we operate.

We continue to be recognised for setting the standards for tomorrow's communications in Africa.

Enquiries

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