



# media information

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## **LATVIAN OPERATOR UNISTARS SELECTS CAMBRIDGE BROADBAND FIXED WIRELESS ACCESS EQUIPMENT**

**Cambridge, UK, 16 July 2004:** Unistars, a new Latvian operator, has chosen Cambridge Broadband's VectaStar solution for its fixed wireless access network. Cambridge Broadband's distributor Newtel is responsible for sales, distribution and systems integration of the VectaStar equipment, and has recently placed a further order for Euro 600,000 of equipment.

Mr A Rutman, President of Unistars, commented: "Although we were awarded spectrum three years ago, network deployment only began 18 months ago, after a period of extensive testing and benchmarking to find a suitable solution. We tested solutions by Aperto Networks, Airspan [Nasdaq: AIRN], Alvarion [Nasdaq: ALVR] and Cambridge Broadband and chose Cambridge's VectaStar solution."

He goes on to explain why VectaStar was selected: "VectaStar provides what no other equipment on the market does: a non-line-of-sight carrier-class solution, enabling us to provide services at highly competitive prices. VectaStar's high capacity enables us to offer services at speeds usually only associated with high frequency LMDS equipment, as well as lower speed Internet access."

Unistars is deploying the VectaStar equipment in the licensed 3.5GHz frequency band, with Newtel acting as the systems integrator. The network currently covers more than 90% of Riga, the capital of Latvia, and four other cities. By the end of 2004 the network will

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cover an additional seven cities, and Unistars' vision is to develop a nationwide network using VectaStar equipment.

– Ends

#### notes

1. For more information about any of the issues in this press release, please contact Nicky Dibben, Invention Marketing Limited, e-mail [nicky@invention-marketing.co.uk](mailto:nicky@invention-marketing.co.uk), phone +44 (0) 1223 235399.
2. A PDF version of this press release is available, please contact Nicky Dibben (as above).

#### About Cambridge Broadband [www.cambridgebroadband.com](http://www.cambridgebroadband.com)

Cambridge Broadband has pioneered the development of carrier-class, point-to-multipoint broadband wireless access equipment for network operators wishing to deploy high-capacity, multi-service networks. The company is focused on delivering high quality multi-service networks with the best price-performance in the 3.5GHz band for license holders worldwide. Cambridge Broadband was formed in January 2000 by an experienced team with a strong record of successful innovation in broadband wireless design.

#### About VectaStar 3500

Cambridge Broadband's 3.5GHz VectaStar 3500 system offers the most advanced combination of high bandwidth, high coverage and extended range on the market. It supports multiple carrier-class services simultaneously, each with robust QoS and has a 480Mbps (Megabits per second) base station capacity that can deliver up to 60Mbps full-duplex per customer. The VectaStar has excellent non-line-of-sight capability and self-backhaul at ranges up to 20km, making it a compelling solution for network operators looking to deploy high-capacity multi-service networks.

#### About Newtel

Newtel is a Baltic leader in integrated network cable and wireless solutions. Built on a solid foundation of customer commitment and technological excellence, Newtel provides leading edge digital telecommunications and data transmission systems to small and medium business, states organizations, enterprise and Network Operators and Service Providers. Newtel has been a pioneer of fixed wireless access applications in Eastern Europe and was involved in the implementation of very early networks in Latvia and Lithuania.

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### **About Unistars**

Unistars is one of the leaders in the Latvian telecommunications market. The company offers a wide range of fast data and telecommunication services to its partners, sub-providers of communication services as well as to corporate clients. Today, Unistars owns and operates its countrywide wireless broadband access network, The UniT, which is optimized for the transmission of data, video and voice. The UniT is the most secure and efficient multi-service network in the region that embraces the industry giants as well as the high-class corporate clients in the Baltics.