



media information

11 December 2003

CAMBRIDGE BROADBAND RECEIVES INITIAL ORDER OF \$1 MILLION FROM SOUTH AFRICAN OPERATOR SENTECH



Cambridge, UK, 11 December 2003: Sentech, the South African state owned enterprise that provides broadcast signal distribution, international telephony and broadband services, has placed an initial order for \$1 million of Cambridge Broadband's 3.5GHz VectaStar fixed wireless access equipment. Broadband Solutions Technologies (BST), Cambridge Broadband's South African distribution partner, is responsible for equipment delivery and installation.

Sentech is the only operator in South Africa other than the incumbent telecom operator to have a 3.5GHz fixed wireless licence. The company plans to use the spectrum to provide Broadband Wireless services to business and residential customers, as well as for backhauling traffic from other network components. Commercial services will be launched at the end of January 2004, beginning in Gauteng and expanding soon afterwards to Durban and Cape Town.

Winston Smith, Portfolio Manager of Sentech's broadband products, comments: "We needed to establish a high capacity multimedia fixed wireless access network in four cities, and VectaStar's high level of scalability and low initial capital

investment made it the ideal choice. In addition, VectaStar provides the powerful combination of access, backhaul and self-backhaul services, giving us the benefit of working with a single equipment provider for all these applications in our network.”

Equipment deliveries have already commenced. BST, Cambridge Broadband’s local partner, worked closely with Sentech during the design of the network, and is undertaking the delivery, installation and commissioning of the equipment.

This order is worth approximately \$1 million.

– Ends

notes

1. For more information about any of the issues in this press release, please contact Nicky Dibben, Invention Marketing Limited, e-mail nicky@invention-marketing.co.uk, phone +44 (0) 1223 235399.
2. Photograph, caption “One of Sentech’s transmission towers, which will become home to Cambridge Broadband’s VectaStar fixed wireless access equipment”, is available electronically, please contact Nicky Dibben (as above).
3. A PDF version of this press release is available, please contact Nicky Dibben (as above).

About Cambridge Broadband www.cambridgebroadband.com

Cambridge Broadband has pioneered the development of carrier-class, point-to-multipoint broadband wireless access equipment for network operators wishing to deploy high-capacity, multi-service networks. The company is focused on delivering high quality multi-service networks with the best price-performance in the 3.5GHz band for license holders worldwide. Cambridge Broadband was formed in January 2000 by an experienced team with a strong record of successful innovation in broadband wireless design.

About VectaStar 3500

Cambridge Broadband's 3.5GHz VectaStar 3500 system offers the most advanced combination of high bandwidth, high coverage and extended range on the market. It supports multiple carrier-class services simultaneously, each with robust QoS and has a 480Mbps (Megabits per second) base station capacity that can deliver up to 60Mbps full-duplex per customer. The VectaStar has excellent non-line-of-sight capability and self-backhaul at ranges up to 20km, making it a compelling solution for network operators looking to deploy high-capacity multi-service networks.

About Broadband Solutions Technology (BST) www.b-s-t.co.za

Broadband Solutions Technology (BST) officially represents the Cambridge Broadband Ltd VectaStar 3500 products in Africa. BST owns and supplies the StarPoint and StarGate products that interfaces with the VectaStar product to provide low cost, high capacity, last mile IP access to customers. BST operates from its premises in Cape Town, South Africa and provides system design, RF planning, product and network on-site installation, commissioning and support.

About Sentech www.sentec.co.za

Sentech is a commercially operated, state-owned enterprise with its own board of directors comprising of seven non-executive directors and three executive directors. For decades, Sentech has been at the leading edge of communication technology, pioneering the provision of broadcast signal distribution services. Sentech is the largest signal distributor for broadcasting in Africa, transmitting programmes for customers such as the SABC, M-Net, CNN, e-tv and the BBC to audiences across the continent.

Sentech is also becoming a force in the telecommunications and multimedia industries, offering a range of high-end services such as International Telephony, Business Communications solutions, Data and Multicasting to organisations in Africa and to Telecommunications Operators globally. Sentech deploys the latest satellite and terrestrial based technology using IP based protocols for the services offered.