



# media information

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## **SIMBANET ROLLS OUT CAMBRIDGE BROADBAND WIRELESS NETWORK**

**Cambridge, UK, 10 February 2005:** SimbaNET, a licensed public data network operator in Kenya, is rolling out Cambridge Broadband's VectaStar platform. The network will offer high speed data delivery to customers in Nairobi, Mombasa and Kisumu.

As part of SimbaNET's strategy of improving communication within Africa, the company is expanding its network to include broadband wireless access in order to address the growing business market for telecoms. This expansion now facilitates cost-effective data networks for banks, schools and colleges, corporates, and multi-location offices.

SimbaNET will use the VectaStar multi-service platform to deliver various data services including internet access enabling distance learning and e-commerce, Virtual Private Networks and backhaul. Current customers include Kenya Revenue Authority, Kenya Power and Lighting, Charterhouse Bank, Southern Credit Bank, Paramount Bank, University of Nairobi, Triton Oil Group, Uchumi Supermarket, Comcraft and Apollo Insurance.

"Our Kenyan customers are demanding more and more from us, they want all the services from one operator, they want reliability and they want it now", said Ajit Jatania, Director at SimbaNET.

"To fulfil this, we have added Cambridge Broadband's VectaStar broadband wireless access platform to our network. We have now been able to not only respond to our customers requests but have been able to achieve this in record time. No long waiting lists for connection, just install a subscriber terminal and service is delivered".

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“SimbaNET’s choice of Cambridge Broadband is very pleasing to us in light of their use of various other technologies and networks”, commented Theo Wegbrans, Executive Vice President Sales, Cambridge Broadband. “It is further evidence that VectaStar delivers on price and performance and is still the best broadband wireless access product for the business user on the market.”

— Ends

#### notes

1. For more information about any of the issues in this press release, please contact Sandra Gilligan, email [sgilligan@cambridgebroadband.com](mailto:sgilligan@cambridgebroadband.com), phone +44 (0) 1223 225797.
2. A PDF version of this press release is available; please contact Sandra Gilligan (as above).

#### About SimbaNET [www.simbanet.net](http://www.simbanet.net)

SimbaNET Limited is a company owned and operated by Simba Group of Companies in the African Continent. The Simba Group of companies have offices in Tanzania, Kenya, Nigeria, Dubai and the UK. SimbaNET is a licensed public data network operator and a leading system integrator that builds complete communication infrastructure (backbone).

#### About Cambridge Broadband [www.cambridgebroadband.com](http://www.cambridgebroadband.com)

An active member of the WiMAX Forum, Cambridge Broadband has pioneered the development of carrier-class, point-to-multipoint broadband wireless access equipment for network operators wishing to deploy high-capacity, multi-service networks. The company is focused on delivering high quality multi-service networks with the best price-performance in the 3.5GHz band for license holders worldwide. Cambridge Broadband was formed in January 2000 by an experienced team with a strong record of successful innovation in broadband wireless design.

#### About VectaStar

Cambridge Broadband’s 3.5GHz and 10.5GHz VectaStar system offers the most advanced combination of high bandwidth, high coverage and extended range on the market. It supports multiple carrier-class services simultaneously, each with robust QoS through the following customer premise equipment; Solo, Basic, Plus, Max, MaxFibre and MaxATM. The VectaStar has excellent non-line-of-sight capability and self-backhaul at

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ranges beyond 20km, making it a compelling solution for network operators looking for a fast return on investment.