



media information

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CAMBRIDGE BROADBAND RECEIVES FIXED WIRELESS NETWORK EXPANSION ORDER FROM MTT NETWORK IN SRI LANKA



Cambridge, UK, 9 January 2004:

MTT Network, the Sri Lankan major operator of local access, international telephony and broadband services, has placed an expansion order for three additional Cambridge Broadband 3.5GHz VectaStar fixed wireless access base stations. This is MTT's second purchase of the VectaStar solution in the last year, following a previous equipment delivery in early 2003.

MTT, which is also a growing ISP operator, is the only independent, local access operator in Sri Lanka with a high capacity SDH national ring and a 3.5GHz fixed wireless licence. The company has been using the 3.5GHz spectrum for a number of years to provide broadband wireless and leased line data services to business and residential customers, as well as for backhauling traffic from other network components. However, due to larger than expected business demands for high quality broadband and leased line data links in Sri Lanka, MTT selected VectaStar to replace their existing equipment, thereby quadrupling their air wave capacity and efficiency for more subscribers, without having to increase their allocated radio spectrum.

V.K. Balasundaram, Consultant of MTT Network, comments: "We tested several other broadband wireless brands but Cambridge Broadband's VectaStar was the only one that was able to deliver real broadband services up to a distance of 20 km to one of our key customers. In addition, the VectaStar equipment was the most stable in performance among all the brands that we tested. By working with Cambridge Broadband to expand our VectaStar network, we anticipate total coverage of all business and residential areas by next year. This is made even easier by VectaStar's non-line of sight capability."

Chaminda Ratnayake, the CEO of MTT Network, reiterated that it was an important decision to expand the Cambridge Broadband network as quickly as possible, to serve the increasing Sri Lankan demand for broadband telecommunications services.

Equipment deliveries will be executed in January and February 2004.

– Ends

notes

1. For more information about any of the issues in this press release, please contact Nicky Dibben, Invention Marketing Limited, e-mail nicky@invention-marketing.co.uk, phone +44 (0) 1223 235399.
2. Photograph, caption "MTT Network base station site", is available electronically, please contact Nicky Dibben (as above).
3. A PDF version of this press release is available, please contact Nicky Dibben (as above).

About Cambridge Broadband www.cambridgebroadband.com

Cambridge Broadband has pioneered the development of carrier-class, point-to-multipoint broadband wireless access equipment for network operators wishing to deploy high-capacity, multi-service networks. The company is focused on delivering high quality multi-service networks with the best price-performance in the 3.5GHz band for license holders worldwide. Cambridge Broadband was formed in January 2000 by an experienced team with a strong record of successful innovation in broadband wireless design.

About VectaStar 3500

Cambridge Broadband's 3.5GHz VectaStar 3500 system offers the most advanced combination of high bandwidth, high coverage and extended range on the market. It supports multiple carrier-class services simultaneously, each with robust QoS and has a 480Mbps (Megabits per second) base station capacity that can deliver up to 60Mbps full-duplex per customer. The VectaStar has excellent non-line-of-sight capability and self-backhaul at ranges up to 20km, making it a compelling solution for network operators looking to deploy high-capacity multi-service networks.

About MTT Network www.mtt.lk

MTT is licensed by the Telecommunications Regulatory Commission of Sri Lanka to establish and operate a digital microwave and fibre optic network. This includes communication infrastructure facilities, voice, data and video communication services and Internet access and related application and e-commerce enabling services. The company has built a US\$ 20 million network spanning over 80% of the Island in five short years.