



# media information

7 April 2005

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## **DNS SATCOMM DEPLOYS CAMBRIDGE BROADBAND NETWORK IN BANGLADESH**

**Cambridge, UK, 7 April 2005:** DNS SatComm, a large data communications company developing comprehensive communications infrastructure supported by Bangladesh government equity, has chosen Cambridge Broadband's VectaStar multi-service broadband wireless platform to make their broadband services available to a new, wider range of customers.

DNS is deploying a metropolitan area network in Dhaka, delivering communication services to banks, multinational corporations, manufacturing companies and educational institutions.

Mr Atiqul Ahsan, Chief Operations Officer of DNS SatComm said, "We chose Cambridge Broadband because in our procurement evaluation, VectaStar was the best solution, delivering both IP and Clear-channel services from a single platform. The combination of high radio efficiency, superior capacity and non-line of sight (NLOS) capability, means that we needed just one third the number of base stations compared to other BWA brands. This makes the business of broadband more competitive for us."

Deliveries have already commenced for the first phase of the VectaStar deployment. This will deliver carrier-class telecommunication services to the businesses and industries in the Dhaka Export Processing Zone. Further expansion - including WiMAX capability - will follow, with rollout to the rest of the country completed by the end of the year.

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“We are very pleased to be working with DNS SatComm on this very ambitious project within Bangladesh,” commented David Lim, VP Regional Sales, SEA, Cambridge Broadband. “It is another confirmation of the VectaStar platform delivering the right combination of data throughput and range at a price that makes the business case highly viable.”

—Ends

#### notes

1. For more information about any of the issues in this press release, please contact Sandra Gilligan, email [sgilligan@cambridgebroadband.com](mailto:sgilligan@cambridgebroadband.com), phone +44 (0) 1223 225797.
2. A PDF version of this press release is available; please contact Sandra Gilligan (as above).

#### About DNS SatComm [www.dnsgroup.com.bd](http://www.dnsgroup.com.bd)

DNS SatComm is part of the DNS Group, a number of affiliated companies that provide information and communication technology and services. DNS SatComm was set up in November 2001 to provide VSAT circuits and now claims over 70 percent of that market. DNS SatComm is the only operator in Bangladesh to have a satellite earth station (VSAT Hub) license and in doing so is able to provide connectivity to any region.

#### About Cambridge Broadband [www.cambridgebroadband.com](http://www.cambridgebroadband.com)

An active member of the WiMAX Forum, Cambridge Broadband has pioneered the development of carrier-class, point-to-multipoint broadband wireless access equipment for network operators wishing to deploy high-capacity, multi-service networks. The company is focused on delivering high quality multi-service networks with the best price-performance in the 3.5GHz band for license holders worldwide. Cambridge Broadband was formed in January 2000 by an experienced team with a strong record of successful innovation in broadband wireless design.

#### About VectaStar

Cambridge Broadband's 3.5GHz and 10.5GHz VectaStar system offers the most advanced combination of high bandwidth, high coverage and extended range on the market. It supports multiple carrier-class services simultaneously, each with robust QoS through the following customer premise equipment; Solo, Basic, Plus, Max, MaxFibre and MaxATM. The VectaStar has excellent non-line-of-sight capability and self-backhaul at

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ranges beyond 20km, making it a compelling solution for network operators looking for a fast return on investment.